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Kadant Reports 2017 Second Quarter Results

August 1, 2017

Raises Revenue and EPS Guidance for the Second Half of 2017

WESTFORD, Mass.--(BUSINESS WIRE)--Aug. 1, 2017-- Kadant Inc. (NYSE: KAI) reported its financial results for the second quarter ended July 1, 2017.

Second Quarter 2017 Highlights

- GAAP diluted EPS decreased 4% to \$0.72
- Adjusted diluted EPS increased 18% to a record \$1.04
- Net income decreased 3% to \$8 million
- Adjusted EBITDA increased 5% to a record \$19 million and represented 17% of revenue
- Revenue decreased 1% to \$110 million
- Gross margin was 47.9%
- Bookings increased 23% to a record \$120 million
- Cash flows from operations increased 73% to \$24 million

Note: Adjusted diluted EPS, adjusted EBITDA, and adjusted EBITDA margin are non-GAAP financial measures that exclude certain items as detailed later in this press release.

Management Commentary

"Following our strong first quarter of 2017, we had another outstanding quarter with record bookings, adjusted diluted EPS, and adjusted EBITDA," said Jonathan Painter, president and chief executive officer of Kadant. "Our adjusted diluted EPS performance achieved a new milestone and was driven by a strong gross margin, which benefited from near-record parts and consumables revenue. Our adjusted diluted EPS excludes the costs related to our acquisition of the forest products business of NII FPG Company (NII), which we completed in early July. We are working hard on the integration of this business, which is proceeding quite well. The more we learn about NII and its management team the more optimistic we are about our future together.

"Our record bookings of \$120 million in the second quarter extended our strong bookings performance beyond the previous two quarters and was led by our Stock-Preparation and Wood-Processing product lines, each of which achieved over 30 percent growth in bookings compared to the same period last year. From a geographic perspective, bookings in China and Europe were strong in the second quarter for both capital and parts and consumables products. Another highlight of the quarter was our cash flows from operations of \$24 million, which were the second highest in our history."

Second Quarter 2017 Results

Revenue decreased one percent compared to the second quarter of 2016 to \$110.2 million, including a \$2.7 million decrease from the unfavorable effect of foreign currency translation. Excluding the impact of foreign currency translation, revenue was up one percent compared to the second quarter of 2016. Gross margin was 47.9 percent. Net income was \$8.1 million, or \$0.72 per diluted share, compared to \$8.3 million, or \$0.75 per diluted share, in the second quarter of 2016, and included an \$0.8 million, or \$0.07 per diluted share, decrease from the unfavorable effects of foreign currency translation. Adjusted diluted EPS increased 18 percent to \$1.04 in the second quarter of 2017, compared to \$0.88 in the second quarter of 2016. Adjusted diluted EPS in the second quarter of 2017 excludes \$0.32 of acquisition costs. Adjusted diluted EPS in the second quarter of 2016 excludes \$0.12 of amortization from acquired profit in inventory and backlog and \$0.01 of acquisition costs. Adjusted EBITDA increased five percent to \$18.8 million compared to \$17.9 million in the second quarter of 2016. Adjusted EBITDA excludes \$4.1 million of acquisition costs in the second quarter of 2017 and \$0.3 million of acquisition costs and \$1.9 million from the amortization of acquired profit in inventory and backlog in the second quarter of 2017 and \$0.3 million in the second \$120.3 million compared to \$98.1 million in the second quarter of 2016, including a \$3.5 million decrease from the unfavorable effect of foreign currency translation.

Guidance

"We are increasing our guidance for the second half of 2017 due to both the improved outlook for our existing business, as well as the acquisition of NII," Mr. Painter continued. "We expect to report full year revenue of \$488 to \$494 million, revised from our previous guidance of \$427 to \$437 million. We expect to achieve GAAP diluted EPS of \$3.18 to \$3.26 in 2017, revised from our previous guidance of \$3.27 to \$3.37. The revised 2017 guidance includes acquisition costs of \$4.8 million, or \$0.36 per diluted share, and amortization expense associated with acquired profit in inventory and backlog of \$7.0 million, or \$0.45 per diluted share. Excluding these acquisition-related expenses, we expect adjusted diluted EPS of \$3.99 to \$4.07 for 2017. For the third quarter of 2017, we expect GAAP diluted EPS of \$0.83 to \$0.87 on revenue of \$139 to \$142 million, including \$0.02 of acquisition costs and \$0.27 of amortization expense associated with acquired inventory and backlog. Excluding these acquisition-related expenses, we expect adjusted diluted EPS of \$1.12 to \$1.16 for the third quarter of 2017."

Conference Call

Kadant will hold a webcast with a slide presentation for investors on Tuesday, August 1, 2017, at 4:30 p.m. eastern time to discuss its second quarter

performance, as well as future expectations. To access the webcast, including the slideshow and accompanying audio, go to <u>www.kadant.com</u> and click on "Investors". To listen to the webcast via teleconference, call 888-326-8410 within the U.S., or +1-704-385-4884 outside the U.S. and reference participant passcode 58886672. Prior to the call, our earnings release and the slides used in the webcast presentation will be filed with the Securities and Exchange Commission and will be available at <u>www.sec.gov</u>. An archive of the webcast presentation will be available on our website until September 1, 2017.

Shortly after the webcast, Kadant will post its updated general investor presentation incorporating the second quarter results on its website at www.kadant.com under the "Investors" section.

Use of Non-GAAP Financial Measures

In addition to the financial measures prepared in accordance with generally accepted accounting principles (GAAP), we use certain non-GAAP financial measures, including increases or decreases in revenue excluding the effect of acquisitions and foreign currency translation, adjusted operating income, adjusted net income, adjusted diluted earnings per share (EPS), adjusted earnings before interest, taxes, depreciation, and amortization (adjusted EBITDA), and adjusted EBITDA margin.

We believe these non-GAAP financial measures, when taken together with the corresponding GAAP financial measures, provide meaningful supplemental information regarding our performance by excluding certain items that may not be indicative of our core business, operating results, or future outlook. We believe that the inclusion of such measures helps investors gain an understanding of our underlying operating performance and future prospects, consistent with how management measures and forecasts our performance, especially when comparing such results to previous periods or forecasts and to the performance of our competitors. Such measures are also used by us in our financial and operating decision-making and for compensation purposes. We also believe this information is responsive to investors' requests and gives them an additional measure of our performance.

The non-GAAP financial measures included in this press release are not meant to be considered superior to or a substitute for the results of operations prepared in accordance with GAAP. In addition, the non-GAAP financial measures included in this press release have limitations associated with their use as compared to the most directly comparable GAAP measures, in that they may be different from, and therefore not comparable to, similar measures used by other companies.

Revenue included a \$2.7 million and a \$3.8 million unfavorable foreign currency translation effect in the second quarter and first six months of 2017, respectively, compared to the same periods in 2016. Revenue in the first six months of 2017 also included \$13.3 million from an acquisition completed in 2016. We present increases or decreases in revenue excluding the effect of acquisitions and foreign currency translation to provide investors insight into underlying revenue trends.

Adjusted operating income, adjusted EBITDA, adjusted EBITDA margin, adjusted net income, and adjusted diluted EPS exclude acquisition costs, amortization of acquired profit in inventory and backlog, and other income. These items are excluded as they are not indicative of our core operating results and are not comparable to other periods, which have differing levels of incremental costs or income or none at all.

Adjusted operating income, adjusted EBITDA, and adjusted EBITDA margin exclude:

- A pre-tax gain on the sale of assets of \$0.3 million in the first six months of 2016.
- Pre-tax acquisition costs of \$4.1 million in the second quarter and \$4.4 million in the first six months of 2017. Pre-tax acquisition costs of \$0.3 million in the second quarter and \$1.7 million in the first six months of 2016.
- Pre-tax expense related to acquired profit in inventory and backlog of \$1.9 million in the second quarter and first six months of 2016.

Adjusted net income and adjusted diluted EPS exclude:

- An after-tax gain on the sale of assets of \$0.2 million (\$0.3 million net of tax of \$0.1 million) in the first six months of 2016.
- After-tax acquisition costs of \$3.6 million (\$4.1 million net of tax of \$0.5 million) in the second quarter of 2017 and \$3.8 million (\$4.4 million net of tax of \$0.6 million) in the first six months of 2017. After-tax acquisition costs of \$0.2 million (\$0.3 million net of tax of \$0.1 million) in the second quarter of 2016 and \$1.5 million (\$1.7 million net of tax of \$0.2 million) in the first six months of 2016.
- After-tax expense related to acquired profit in inventory and backlog of \$1.4 million (\$1.9 million net of tax of \$0.5 million) in the second guarter and first six months of 2016.

Reconciliations of the non-GAAP financial measures to the most directly comparable GAAP financial measures are set forth in this press release.

Financial Highlights (unaudited)

(In thousands, except per share amounts and percentages)

| | Three Months Ended | | Six Months Ended | | |
|----------------------------------|--------------------|--------------|------------------|--------------|--|
| Consolidated Statement of Income | July 1, 2017 | July 2, 2016 | July 1, 2017 | July 2, 2016 | |
| | | | | | |
| Revenues | <u>\$ 110,242</u> | \$ 111,828 | \$ 213,099 | \$ 208,366 | |

Costs and Operating Expenses:

| Cost of revenues Selling, general, and administrative expenses | 57,418 39,159 | 61,567 36,072 | 111,283 73,958 | 114,129 68,568 |
|--|--------------------|------------------|-------------------|--|
| Research and development expenses | 2,222 | 1,945 | 4,369 | 3,649 |
| Other income | 98,799 | 99,584 | | (317) 186,029 |
| Operating Income | 11,443 | 12,244 | 23,489 | 22,337 |
| nterest Income | 102 | 66 | 206 | 121 |
| nterest Expense | (392) | (340) | (740) | (609) |
| ncome Before Provision for Income Taxes Provision for Income Taxes | 11,153 2,955 | 11,970 3,531 | 22,955 5,690 | 21,849 6,419 |
| let Income | 8,198 | 8,439 | 17,265 | 15,430 |
| let Income Attributable to Noncontrolling Interest | (102) | (128) | (218) | (243) |
| let Income Attributable to Kadant | \$ 8,096 | \$ 8,311 | \$ 17,047 | \$ 15,187 |
| arnings per Share Attributable to Kadant: | • • • • • | ^ | ^ | • |
| Basic | \$ 0.74 | \$ 0.76 | \$ 1.55 | \$ 1.40 |
| Diluted | \$ 0.72 | \$ 0.75 | \$ 1.52 | \$ 1.37 |
| Veighted Average Shares: Basic | 11,001 | 10,870 | 10,976 | 10,831 |
| | 11,001 | 10,010 | 10,010 | 10,001 |
| Diluted | 11,296 | 11,152 | 11,250 | 11,085 |
| diveted Net Income and Adjusted Diluted EDC (b) | | hths Ended | | onths Ended |
| djusted Net Income and Adjusted Diluted EPS (b) | July 1, 2017 | July 1, 2017 | July 2, 2016 | July 2, 2016 |
| et Income and Diluted EPS Attributable to Kadant, as Reported djustments for the Following: | \$ 8,096 | \$ 0.72 | \$ 8,311 | \$ 0.75 |
| Acquisition Costs, Net of Tax | 3,627 | 0.32 | 168 | 0.01 |
| Amortization of Acquired Profit in Inventory and Backlog, Net of Tax | | - | 1,358 | 0.12 |
| djusted Net Income and Adjusted Diluted EPS | \$ 11,723 | \$ 1.04 | \$ 9,837 | \$ 0.88 |
| | | hs Ended | | nths Ended |
| | July 1, 2017 | July 1, 2017 | July 2, 2016 | July 2, 2016 |
| let Income and Diluted EPS Attributable to Kadant, as Reported djustments for the Following: | \$ 17,047 | \$ 1.52 | \$ 15,187 | \$ 1.37 |
| Acquisition Costs, Net of Tax | 3,833 | 0.34 | 1,510 | 0.14 |
| Amortization of Acquired Profit in Inventory and Backlog, Net of Tax | - | - | 1,358 | 0.12 |
| Other Income, Net of Tax | | - | (247) | (0.02) |
| djusted Net Income and Adjusted Diluted EPS | \$ 20,880 | \$ 1.86 | \$ 17,808 | \$ 1.61 |
| | | | | Increase (Decrease) Excluding Effect |
| | Three Months Ended | | Increase | of Currency |
| evenues by Product Line | July 1, 2017 | July 2, 2016 | (Decrease) | Translation (a,b) |
| tock-Preparation | \$ 46,178 | \$ 49,641 | \$ (3,463) | \$ (2,253) |
| | | | | |
| octoring, Cleaning, & Filtration luid-Handling | 27,033 22,520 | 27,580 23,110 | (547) (590) | 54 (155) |

| Papermaking Systems Wood Processing Systems Fiber-Based Products | 95,731 11,393 3,118 | 100,331 8,768 2,729 | (4,600) 2,625 389 | (2,354) 3,125 | |
|--|---|---|--------------------------|--|--|
| | \$ 110,242 | \$ 111,828 | \$ (1,586) | \$ 1,160 | |
| | Six Mon July 1, 2017 | ths Ended July 2, 2016 | Increase (Decrease) | Increase Excluding Effect of Currency Translation (a,b) | |
| Stock-Preparation Doctoring, Cleaning, & Filtration Fluid-Handling | \$ 87,331 52,383 44,567 | \$ 88,059 51,419 44,880 | \$ (728) 964 (313) | \$ 1,008 2,167 357 | |
| Papermaking Systems Wood Processing Systems Fiber-Based Products | 184,281 21,336 7,482 | 184,358 17,475 6,533 | (77) 3,861 949 | 3,532 4,013 949 | |
| | \$ 213,099 | \$ 208,366 | \$ 4,733 | \$ 8,494 | |
| Sequential Revenues by Product Line | Three Mo July 1, 2017 | nths Ended Increase April 1, 2017 (Decrease) | | Increase (Decrease) Excluding Effect of Currency Translation (a,b) | |
| Stock-Preparation | \$ 46,178 | \$ 41,153 | \$ 5,025 | \$ 4,341 | |
| Doctoring, Cleaning, & Filtration | 27,033 | 25,350 | φ <u>3,623</u> 1,683 | ¢ 4,341 1,370 | |
| Fluid-Handling | 22,520 | 22,047 | 473 | 196 | |
| Papermaking Systems | 95,731 | 88,550 | 7,181 | 5,907 | |
| Wood Processing Systems | 11,393 | 9,943 | 1,450 | 1,635 | |
| Fiber-Based Products | 3,118 | 4,364 | (1,246) | (1,246) | |
| | \$ 110,242 | \$ 102,857 | \$ 7,385 | \$ 6,296 | |
| Revenues by Geography (c) | Three Months Ended July 1, 2017 July 2, 2016 | | Increase (Decrease) | Increase (Decrease) Excluding Effect of Currency Translation (a,b) | |
| North America | \$ 51,557 | \$ 53,830 | \$ (2,273) | \$ (1,736) | |
| Europe | 33,952 | 32,960 | φ (2,273) 992 | 2,400 | |
| Asia | 16,545 | 13,985 | 2,560 | 3,465 | |
| Rest of World | 8,188 | 11,053 | (2,865) | (2,969) | |
| | \$ 110,242 | \$ 111,828 | \$ (1,586) | \$ 1,160 | |
| | Six Mon July 1, 2017 | ths Ended July 2, 2016 | Increase (Decrease) | Increase (Decrease) Excluding Effect of Currency Translation (a,b) | |
| North America | \$ 101,723 | \$ 108,639 | \$ (6,916) | \$ (6,539) | |
| Europe | 66,703 | 53,925 | 12,778 | 15,031 | |
| Asia Rest of World | 28,443 16,230 | 26,990 18,812 | 1,453 (2,582) | 3,077 (3,075) | |
| | | | (_,::02) | (0,010) | |

| | \$ 213,099 | \$ 208,366 | \$ 4,733 | \$ 8,494 | |
|--|--|---|-----------------------------------|--|--|
| Sequential Revenues by Geography (c) | | nths Ended April 1, 2017 | Increase | Increase Excluding Effect of Currency Translation (a,b) | |
| North America Europe Asia Rest of World | \$ 51,557 33,952 16,545 8,188 | \$ 50,166 32,751 11,898 8,042 | \$ 1,391 1,201 4,647 146 | \$ 1,407 277 4,507 105 | |
| | \$ 110,242 | \$ 102,857 | \$ 7,385 | \$ 6,296 | |
| Bookings by Product Line | Three Moi July 1, 2017 | nths Ended July 2, 2016 | Increase | Increase Excluding Effect of Currency Translation (a) | |
| Stock-Preparation Doctoring, Cleaning, & Filtration Fluid-Handling | \$ 50,166 32,145 25,207 | \$ 37,152 27,868 23,391 | \$ 13,014 4,277 1,816 | \$ 14,526 5,227 2,368 | |
| Papermaking Systems Wood Processing Systems Fiber-Based Products | 107,518 10,543 2,194 | 88,411 7,977 1,739 | 19,107 2,566 455 | 22,121 3,028 455 | |
| | \$ 120,255 | \$ 98,127 | \$ 22,128 | \$ 25,604 | |
| | Six Mont July 1, 2017 | Six Months Ended July 1, 2017 July 2, 2016 | | Increase Excluding Effect of Currency Translation (a) | |
| Stock-Preparation Doctoring, Cleaning, & Filtration Fluid-Handling | \$ 98,488 58,698 51,326 | \$ 66,189 58,869 45,886 | \$ 32,299 (171) 5,440 | \$ 34,654 1,369 6,464 | |
| Papermaking Systems Wood Processing Systems Fiber-Based Products | 208,512 23,624 6,969 | 170,944 18,358 5,729 | 37,568 5,266 1,240 | 42,487 5,271 1,240 | |
| | \$ 239,105 | \$ 195,031 | \$ 44,074 | \$ 48,998 | |
| | | Three Months Ended | | Six Months Ended | |
| Business Segment Information | July 1, 2017 | July 2, 2016 | July 1, 2017 | July 2, 2016 | |
| Gross Margin: Papermaking Systems Other | 48.1% 46.5% | 44.6% 48.4% | 48.0% 46.3% | 45.5% 43.3% | |
| | 47.9% | 44.9% | 47.8% | 45.2% | |
| Operating Income: Papermaking Systems Corporate and Other | \$ 17,445 (6,002) | \$ 14,335 (2,091) | \$ 31,703 (8,214) | \$ 27,832 (5,495) | |
| | \$ 11,443 | \$ 12,244 | \$ 23,489 | \$ 22,337 | |

| Adjusted Operating Income (b, g): Papermaking Systems Corporate and Other | \$ 17,445 \$ 16,307 (1,904) (1,877) | \$ 31,703 | |
|--|--|---|--|
| | \$ 15,541 \$ 14,430 | \$ 27,906 \$ 25,611 | |
| Capital Expenditures: | | | |
| Papermaking Systems Corporate and Other | \$ 1,293 \$ 1,140 420 72 | \$ 2,777 \$ 1,658 658 78 | |
| | <u>\$ 1,713</u> <u>\$ 1,212</u> | \$ 3,435 \$ 1,736 | |
| | Three Months Ended | Six Months Ended | |
| Cash Flow and Other Data | July 1, 2017 July 2, 2016 | July 1, 2017 July 2, 2016 | |
| Cash Provided by Operations Depreciation and Amortization Expense | \$23,693 \$13,691 3,275 4,913 | \$ 25,376 \$ 19,209 6,531 7,477 | |
| Balance Sheet Data | | July 1, 2017 Dec. 31, 2016 | |
| Assets | | | |
| Assets Cash, Cash Equivalents, and Restricted Cash Accounts Receivable, net Inventories | | \$ 87,981 \$ 73,569 68,994 65,963 63,390 54,951 | |
| Unbilled Contract Costs and Fees | | 6,421 3,068 | |
| Other Current Assets | | 14,377 9,799 49,983 47,704 | |
| Property, Plant and Equipment, net Intangible Assets | | 49,983 47,704 51,659 52,730 | |
| Goodwill | | 158,827 151,455 | |
| Other Assets | | 13,182 11,452 | |
| Liabilities and Stockholders' Equity | | \$ 514,814 \$ 470,691 | |
| Accounts Payable | | \$ 28,875 \$ 23,929 | |
| Long-term Debt | | 60,673 61,494 | |
| Capital Lease Obligations | | 5,094 4,917 | |
| Other Liabilities | | 108,835 96,072 | |
| Total Liabilities Stockholders' Equity | | 203,477186,412311,337284,279 | |
| | | \$ 514,814 \$ 470,691 | |
| Adjusted Operating Income and Adjusted EBITDA | Three Months Ended | Six Months Ended | |
| | | | |
| Reconciliation | July 1, 2017 July 2, 2016 | July 1, 2017 July 2, 2016 | |
| | July 1, 2017 July 2, 2016 | July 1, 2017 July 2, 2016 | |
| | · · · · · · | | |
| Consolidated | · · · · · · | | |
| Consolidated Net Income Attributable to Kadant Net Income Attributable to Noncontrolling Interest Provision for Income Taxes | \$ 8,096 \$ 8,311 102 128 2,955 3,531 | \$ 17,047 \$ 15,187 | |
| Consolidated Net Income Attributable to Kadant Net Income Attributable to Noncontrolling Interest | \$ 8,096 \$ 8,311 102 128 | \$ 17,047 \$ 15,187 218 243 | |
| Net Income Attributable to Noncontrolling Interest Provision for Income Taxes | \$ 8,096 \$ 8,311 102 128 2,955 3,531 | \$ 17,047 \$ 15,187 218 243 5,690 6,419 | |
| Consolidated Net Income Attributable to Kadant Net Income Attributable to Noncontrolling Interest Provision for Income Taxes Interest Expense, net | \$ 8,096 \$ 8,311 102 128 2,955 3,531 290 274 | \$ 17,047 \$ 15,187 218 243 5,690 6,419 534 488 | |
| Consolidated Net Income Attributable to Kadant Net Income Attributable to Noncontrolling Interest Provision for Income Taxes Interest Expense, net Operating Income Other Income Acquisition Costs (d) | \$ 8,096 \$ 8,311 102 128 2,955 3,531 290 274 11,443 12,244 4,098 260 | \$ 17,047 \$ 15,187 218 243 5,690 6,419 534 488 23,489 22,337 - (317) 4,417 1,665 | |
| Consolidated Net Income Attributable to Kadant Net Income Attributable to Noncontrolling Interest Provision for Income Taxes Interest Expense, net Operating Income Other Income Acquisition Costs (d) Acquired Backlog Amortization (e) | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ | $\begin{array}{c ccccccccccccccccccccccccccccccccccc$ | |
| Consolidated Net Income Attributable to Kadant Net Income Attributable to Noncontrolling Interest Provision for Income Taxes Interest Expense, net Operating Income Other Income Acquisition Costs (d) | \$ 8,096 \$ 8,311 102 128 2,955 3,531 290 274 11,443 12,244 4,098 260 | \$ 17,047 \$ 15,187 218 243 5,690 6,419 534 488 23,489 22,337 - (317) 4,417 1,665 | |
| Consolidated Net Income Attributable to Kadant Net Income Attributable to Noncontrolling Interest Provision for Income Taxes Interest Expense, net Operating Income Other Income Acquisition Costs (d) Acquired Backlog Amortization (e) | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ | $\begin{array}{c ccccccccccccccccccccccccccccccccccc$ | |

| Adjusted EBITDA (b) | \$ 18,816 \$ 17,875 | \$ 34,437 \$ | 31,620 |
|-----------------------------------|-----------------------------------|---------------|---------|
| Adjusted EBITDA Margin (b, h) | 17.1% 16.0% | 16.2% | 15.2% |
| Papermaking Systems | | | |
| Operating Income | \$ 17,445 \$ 14,335 | \$ 31,703 \$ | 27,832 |
| Other Income | | - | (317) |
| Acquisition Costs (d) | - 46 | - | 1,451 |
| Acquired Backlog Amortization (e) | - 1,468 | - | 1,468 |
| Acquired Profit in Inventory (f) | - 458 | <u> </u> | 458 |
| Adjusted Operating Income (b) | 17,445 16,307 | 31,703 | 30,892 |
| Depreciation and Amortization | 2,618 2,737 | 5,211 | 4,613 |
| Adjusted EBITDA (b) | <u>\$ 20,063</u> <u>\$ 19,044</u> | \$ 36,914 \$ | 35,505 |
| Corporate and Other | | | |
| Operating Loss | \$ (6,002) \$ (2,091) | \$ (8,214) \$ | (5,495) |
| Acquisition Costs (d) | 4,098 214 | 4,417 | 214 |
| Adjusted Operating Income (b) | (1,904) (1,877) | (3,797) | (5,281) |
| Depreciation and Amortization | 657 708 | 1,320 | 1,396 |
| Adjusted EBITDA (b) | \$ (1,247) \$ (1,169) | \$ (2,477) \$ | (3,885) |

(a) Represents the increase (decrease) resulting from the conversion of current period amounts reported in local currencies into U.S. dollars at the exchange rate of the prior period compared to the U.S. dollar amount reported in the prior period.

(b) Represents a non-GAAP financial measure.

(c) Geographic revenues are attributed to regions based on customer location.

(d) Represents transaction costs associated with our acquisitions.

(e) Represents intangible amortization expense associated with acquired backlog.

(f) Represents expense within cost of revenues associated with acquired profit in inventory.

(g) See reconciliation to the most directly comparable GAAP financial measure under "Adjusted Operating Income and Adjusted EBITDA Reconciliation."

(h) Calculated as adjusted EBITDA divided by revenue in each period.

About Kadant

Kadant Inc. is a global supplier of high-value, critical components and engineered systems used in process industries worldwide. The Company's products, technologies, and services play an integral role in enhancing process efficiency, optimizing energy utilization, and maximizing productivity in resource-intensive industries. Kadant is based in Westford, Massachusetts, with approximately 2,300 employees in 20 countries worldwide. For more information, visit <u>www.kadant.com</u>.

Safe Harbor Statement

The following constitutes a "Safe Harbor" statement under the Private Securities Litigation Reform Act of 1995: This press release contains forwardlooking statements that involve a number of risks and uncertainties, including forward-looking statements about our future financial and operating performance, demand for our products, and economic and industry outlook. Our actual results may differ materially from these forward-looking statements as a result of various important factors, including those set forth under the heading "Risk Factors" in Kadant's annual report on Form 10-K for the year ended December 31, 2016 and subsequent filings with the Securities and Exchange Commission. These include risks and uncertainties relating to adverse changes in global and local economic conditions; the variability and difficulty in accurately predicting revenues from large capital equipment and systems projects; the variability and uncertainties in sales of capital equipment in China; currency fluctuations; our customers' ability to obtain financing for capital equipment projects; changes in glovernment regulations and policies; the oriented strand board market and levels of residential construction activity; development and use of digital media; price increases or shortages of raw materials; dependence on certain suppliers; international sales and operations; economic conditions and regulatory changes caused by the United Kingdom's likely exit from the European Union; disruption in production; our acquisition strategy; our internal growth strategy; competition; soundness of suppliers and customers; our effective tax rate; future restructurings; soundness of financial institutions; our debt obligations; restrictions in our credit agreement; loss of key personnel; reliance on third-party research; protection of patents and proprietary rights; failure of our information systems or breaches of data security; fluctuations in our share price; and anti-takeover provisions. We undertake no obligation to publicly update any forw View source version on businesswire.com: http://www.businesswire.com/news/home/20170801006678/en/

Source: Kadant Inc.

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